



**KENYA**  
INDUSTRIAL PARK  
S.E.Z

# ONE STOP SHOP

Efficiency For Your Increased Productivity

[www.kipsez.com](http://www.kipsez.com)



KIPSEZ is a Special Economic Zone (SEZ) and therefore investors enjoy incentives as stipulated in the SEZ Act of 2015 ([www.sezauthority.go.ke](http://www.sezauthority.go.ke)).

KIPSEZ is in possession of the following licenses:

# 1. Developer License

KIPSEZ has been licensed to undertake the development and management of integrated infrastructure facilities including master planning horizontal infrastructure, water, electrical, mechanical, building, ICT and industrial park works under SEZ.

# 2. Enterprise License

KIPSEZ has been licensed to undertake the business of management and operation of A Special Economic Zone which includes: Development control, marketing, tenant, and occupancy facility administration and management of rent/lease collection. KIPSEZ will facilitate on boarding of prospective firms to carry out activities within the KIPSEZ Special Economic Zone.





# CUSTOMER PROFILE ECOSYSTEM

## 1. Tenants

- This customer profile rent a space with our warehouses to carry out their business operations. These are companies or businesses that lease space within the SEZ to conduct their operations. They can range from manufacturing firms to service providers.
- Minimum space rented is 1,000 SQM

## 2. Partnerships

- These can include joint ventures or strategic alliances between different companies, often leveraging the benefits of operating within the SEZ to enhance business opportunities.
- This allows us and our business partner to share the load. We can agree on how to divide the work for certain activities mainly on marketing. This will free up our own time and allow us to focus on things that we are good at or that bring additional value to our business in operations.

## 3. Employees

- Workforce employed by the tenant companies, service providers, and developers. This includes skilled and unskilled labor, management, and administrative staff.

## Investment Protection and Investment Guarantees

- a) Expropriation: The Constitution of Kenya provides protection against the expropriation of private property except in cases of public interest and where due process is followed. In such cases adequate and prompt compensation must be provided.
- b) Dispute settlement:
- Arbitration and alternative dispute resolution are becoming increasingly popular in Kenya. Kenya is host to the Nairobi Centre for International Arbitration.
  - Kenya is also a member of the International Centre for the Settlement of Investment Disputes (ICSID), a World Bank agreement for the settlement of disputes between States and Nationals of other states.
  - Kenya is a signatory to the Multilateral Investment Guarantee Agency (MIGA), which insures private investment against non-commercial risks. Kenya has signed bilateral investment treaties with several countries to protect investments.





## Protection of Intellectual Property Rights

Kenya has a comprehensive legal framework to ensure protection of intellectual property rights (IPR) which includes:

- The Anti-Counterfeit Act of 2008
- The Trademarks Act of 2003
- The Industrial Property Act No.3 of 2001: establishes the Kenya Industrial Property Institute (KIPI)
- The Copyright Act
- The Seeds and Plant Varieties Act Cap 326

Kenya is also signatory to the following protocols/conventions which further signifies her commitment in protecting intellectual rights.

- World Intellectual Property Organization (WIPO) and its various conventions and protocols
- WTO Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS)
- The African Regional Industrial Property Organization
- The Paris Convention for the Protection of Industrial Property
- The Patent Co-operation Treaty
- The Madrid Agreement Concerning the International Registration of Marks
- The Universal Copyright Convention



# FISCAL (TAX) INCENTIVES

TAX HEAD	TAX CHARGE
<b>Import Duty</b> (Guidelines for SEZ, Gazette Notice.No 659, January 2021)	Insurance security bonds cover taxes and duty during handling and movement of goods.
<b>VAT</b> (VAT Act No.35 of 2013 revised in 2018, section 12 of Second Schedule)	Supply of taxable goods and services to a SEZ is zero rated for VAT purposes.
<b>Corporate Tax</b> (Income Tax Act Cap 470, Head B of the Third Schedule. paragraph 2 (h))	First 10 years - 10% Next 10 years - 15% Subsequent years - 30%
<b>Investment Deduction</b> (The Finance Act 2021)	100% For capital expenditure on building and machinery
<b>Exise Duty</b> (Exise duty Act No 23 of 2015 revised 2017)	Exise Duty is perpetually exempt
<b>Stamp Duty</b> (Stamp Duty cap 480 revised in 2018, Part VIII 117 (n))	Exempt from stamp duty
<b>Withholding Tax</b> (Income Tax Act Cap 470, Head B of 3rd Schedule, paragraph 3a(a), 3b, 3e(iii), 3(n))	On payments to non- residents persons at the following rates: <ul style="list-style-type: none"> <li>• Interest - 5%</li> <li>• Management - 5%</li> <li>• Royalty - 5%</li> <li>• Dividends - exempted</li> </ul>
<b>Import Declaration Form (IDF)</b> (The Miscellaneous Fees and Levies Act No.29 of 2016, Second Schedule part A)	Perpetual Exemption from payment of IDF
<b>Export Levy</b> (Miscellaneous Fees and Levies Act, 2016 (2018), Second Schedule Part A (ii))	Goods exported by SEZ are exempt from export levy.
<b>Minimum Tax</b> (The Finance Act 2021)	Exempted





# NON-FISCAL (TAX) INCENTIVES

- Exemption from rent and tenancy controls.
- The provisions of the Foreign Investments and Protection Act relating to certificate for approved enterprise.
- The provisions of the Statistics Act. An Act of Parliament to provide for the establishment of the Kenya National Bureau of Statistics for the collection, compilation, analysis, publication and dissemination of statistical information, and the co-ordination of the national statistical system, for connected purposes.
- Exemption from the payment of advertisement fees and business service permit fees levied by respective County Governments' Finance Acts.
- Exemption from general liquor license and hotel liquor license under the Alcoholic Drinks Control Act, 2010. Exemption from manufacturing license under the Tea Act.
- Exemption from filming license under the Films and Stages Plays Act. The licensed SEZ enterprises shall be entitled to work permits of up to 20% of their full-time employees.





EASENED CUSTOMER ONBOARDING



# What We Do



## Educate Customers

**01**

We Start by providing clear information about the benefits of operating within the SEZ. Highlight tax incentives, simplified regulations, infrastructure facilities, and access to a skilled workforce. We also Create informative materials like brochures or online resources.

## Online Registration Portal:

**02**

We have develop a user-friendly online portal for registration and application processes. This portal should guide customers through the necessary paperwork, document submission, and compliance requirements.

## Assigned Liaison Officers

**03**

We have assigned dedicated liaison officers to assist customers throughout the onboarding process. These officers are knowledgeable about SEZ regulations and procedures, providing personalized support to each client.

## Pre-Application Consultation

**04**

We Offer pre-application consultations to help customers understand the requirements and prepare necessary documentation. This can prevent delays and reduce errors during the formal application process.

## Standardized Documentation

**05**

We Provide templates and guidelines for required documents to ensure consistency and accuracy in submissions. Clearly outline the information needed and acceptable formats.

# What We Do



## Training & Workshops

We Conduct training sessions or workshops to educate customers on compliance requirements, tax benefits, and operational procedures within the SEZ. These sessions can empower clients to navigate the regulatory landscape effectively.

07

09

## Collaboration With Govt Agencies

We Foster strong partnerships with relevant government agencies to streamline approvals and facilitate coordination between different departments involved in the onboarding process.

10

## Feedback Mechanism

We have Established a feedback mechanism to gather input from customers about their onboarding experience. We Use this feedback to identify areas for improvement and refine processes accordingly.

08

## Digital Signature Integration

We Integrate digital signature capabilities into the registration portal to expedite document signing and approval processes. This enhances convenience and reduces paperwork.

06

## Transparent Approval Process

We Communicate the stages of the approval process clearly to customers. We Provide estimated timelines for each stage and update them regularly on the status of their applications.





BY IMPLEMENTING THESE STRATEGIES, WE ARE ABLE TO ENHANCE YOUR CUSTOMER ONBOARDING EXPERIENCE IN OUR SEZ, FOSTERING A CONDUCIVE ENVIRONMENT FOR BUSINESS GROWTH AND INVESTMENT.



**KENYA**  
INDUSTRIAL PARK  
**SEZ**

**JOIN THE CLUB!**  
A GOLDEN OPPORTUNITY TO INVEST IN  
**KIPSEZ**

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KENYA'S GATEWAY TO THE WORLD  
ONE STOP SHOP SOLUTION





**KENYA**  
INDUSTRIAL PARK  
S.E.Z

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[www.kipsez.com](http://www.kipsez.com)

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Shop Solution**

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**THANK YOU**